IPVision

Expert System Driven Insights into Patent Quality and Competitive Positions

Patent Claims Analytics as One Element in Technology Guided Patent Portfolio Assessments

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IPVision

- A Leading Provider of Innovative Decision Support Services and Solutions for Evaluating, Managing and Creating Value in Patents / Intellectual Property and Corporate Strategy.
- Based on Expertise, Algorithms and Models developed in the course of commercializing technologies from the Massachusetts Institute of Technology



Accelerating Portfolio Assessments

Increasing Need

- As patent portfolios continue to grow
- As IP and patents in particular drive patent centric transactions
- Organizations face a strategic imperative to proactively diligence key portfolios and to reduce the cost and time required in building portfolio comparisons

Approach

High-level Understanding of Demographics

Trend, Inventor, Citation Analysis, Class Tree Analysis, Claims Analysis, Country Analysis...

<u>Deeper-Level Review</u>

"Find the Best" for Expert Review

- Best Claims
- Seminal Patents
- Patent Family Analysis
- Licensing / Monetization Options
- Chain of Title Diligence...



This Session's Focus

Finding the Best Patents By Leveraging Patent Claims Analytics





Why?

By Definition Patent Claims

Are One of the Most Highly Weighted Inputs for Patent Valuation, Due Diligence and Risk / Monetization Analysis



The Problem?

Time and Money

After I have found the relevant set...

How do I extract on-point insights for specific questions and decisions?





The Problem?

Time and Money

If analyzing a portfolio of 100 (or 1000...) relevant patents...

With an average of 4-5 independent claims per patent...

An expert would need to review 400-500 (or 4000-5000...) patent claims...

Maintain consistency over time (and with colleagues)...

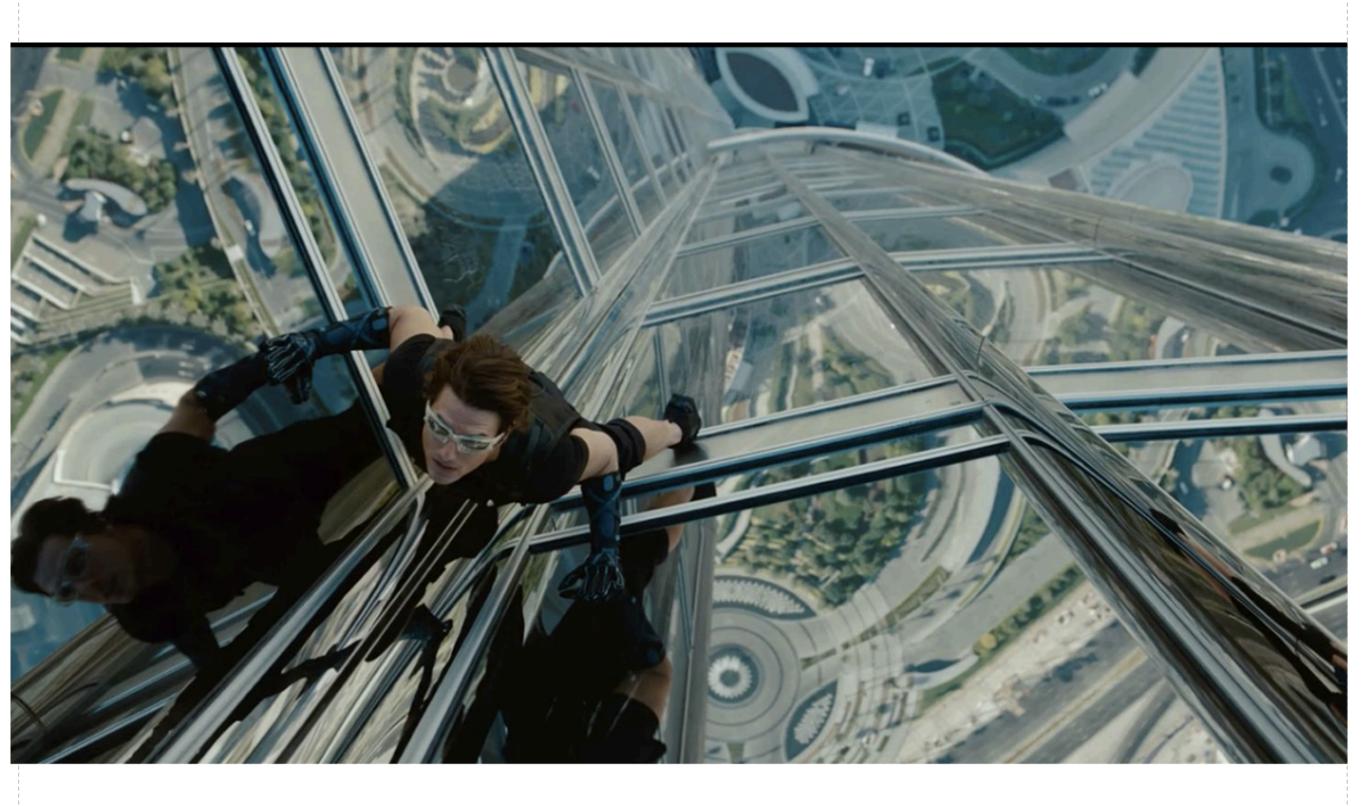
AND

Keep the Budget Affordable and Face the Constraint of Time





 $\uparrow \uparrow \uparrow \uparrow \uparrow \uparrow \uparrow \uparrow \uparrow$



http://www.missionimpossible.fr/



How?

IPVision developed an expert system to provide consistent, evidence-based insights into patent claim scope and quality

Project team included leading technology firm patent departments, and respected outside counsel from patent prosecution, litigation and licensing professions

Two-Factor Assessment

- 1. Broadness (A, B, or C)
- 2. Structure (1, 2, 3, 4, or 5)

Combined assessment across 15 possible scores drawing upon dozens of supporting text vectors





For Reference

IPVision's Expert System parses the text within independent patent claims and applies a series of tests and case law analyses to provide insights on patent perspective.

Claims Structure (Place Curser Over Number to View Claims Te

Columns Contain Claim Numbers from Patent

	Dep	endent Claims		Claim Rating		
Independent	C	laim Level		Claim Type	Broadness	Structure
Claims	2	3	4			
1				[System]	С	3
	2					
	3					
	4					
	5					
	6					
	7					
		8				
	9					
	10	1				
		11				
			12			
			13			
	14					
		15				
			16			
17				[Method]	Α	1
	18					
	19					
	20					
	21					
	22					
	23					
		24				
	25					
	26					
		27				
			28			
			29			
	30					
		31				
			32			
33				[System]	С	5
34				[Method]	Α	1
4	18	6	6			

Two-Factor Assessment

Broadness (A, B, or C)

Structure (1, 2, 3, 4, or 5)

Combined assessment across 15 possible scores drawing upon dozens of supporting text

Total Claims By Level:



Rules and Language

Example:

Text Extraction and Analysis for Antecedent Basis Support and Indefinite Terms

Clear	Nouns / Keyw	ords		Clear	Noun Phrases				Indefi	Indefinite Terms	
Mark "x"	Nouns/Keywords In Independent Claims	# in Ind. Claims	# in Spec	Mark "x"	Nouns Phrases In Independent Claims	# in Ind. Claims	# in Spec	Mark "x"	Indefinite Terms In Ind. Claims	# in Ind. Claims	Case Law Cites
-	<u>*</u>	<u>+</u>	-	*	<u> </u>	<u> </u>	+	*	*	*	
	MEANS	5	10	Х	FIRST WORKSPACE ELEMENT	12	4		means for	5	
	WORKSPACE	20	125	Х	FIRST FORMAT	8	4		means	5	
	ELEMENT	20	80	Х	SECOND FORMAT 8 4						
	FORMAT	16	59	Х	SECOND WORKSPACE ELEMENT 8 4						
	STORE	10	37	Х	SECOND STORE 5 4		4				
	STORING	9	7	Х	FIRST STORE	5	3				
	ACCESSING	6	2		SECOND STORE STORING	3	1				
	SYNCHRONIZING	4	7		FIRST STORE STORING	3	1				
1	TRANSLATING	4	3	Х	INDEPENDENTLY MODIFIABLE 3 0		0				
	MODIFIABLE	4	4	Х	COMMUNICATIONS CHANNEL COUPLING 1 1						
	INDEPENDENTLY	4	9		COMPUTER-READABLE STORAGE MEDIUM STORING PROGRAM CODE	1	0				

Note: Claims text analysis and mining often used to iterate search strategies and analyses of specific portfolios



Telecom Example







Google



NOKIA



SAMSUNG







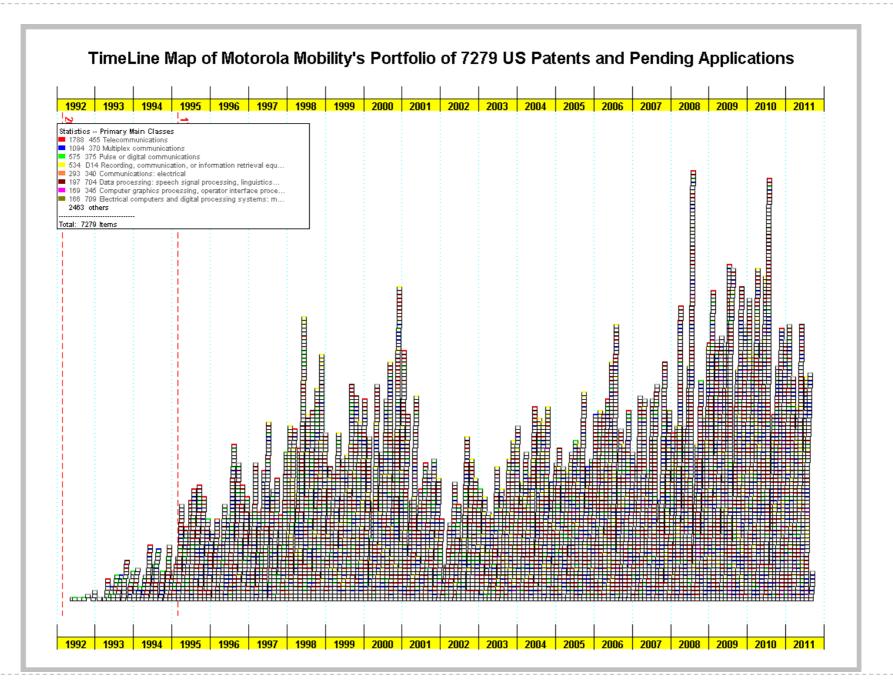




- In The Wireless Space
- Most of the Players Have Large Patent Portfolios
- Let's take Motorola Mobility as an example



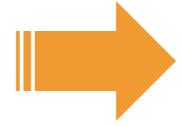
Growth Context



7,300+ Motorola Mobility US Patent Matters

How do we go from here.....

to here



High-Level
Gain an Understanding for the "Value" of the Portfolio
Deeper-Level

Find the 100-200 "Best" Motorola Mobility Patents for Expert Review (Will vary by Objective)

ANALYTICS TOOLBOX

Metrics:
Claims Analysis
Seminal Patents
Patent Family Size
Number of Foreign
Filings
Portfolio Strength
Competitor Analysis

Due Diligence:
List of Patent Families
List of Foreign
Equivalents
Assignment Analysis

What If?:
Key Inventors
Technology Landscape
Citation Relationships
Cluster Analysis
General Analytics



Motorola Mobility Claims Analysis

(16,347 Claims)

Broad vs Narrow Claim (A, B, C)

Case Law Impact (1 to 5)

Claims Summary of 4893 Motorola Mobility Issued Utility Patents

(original 5546 Issued Patents minus Design Patents)

Expert
System







Claims Analysis	Distribution and Percentage of Independent Claims					
Total # of Independent Claims:		16347				
Claim Category	# of Claims	Percentage				
System Claims:	5208	31.86%				
Method Claims:	7548	46.17%				
Apparatus Claims:	6455	39.49%				
Jepson Claims:	113	0.69%				
Broadness Rating	# of Claims	Percentage				
'A' Rated Claims:	3031	18.54%				
'B' Rated Claims:	10217	62.50%				
'C' Rated Claims:	3099	18.96%				
Structure Rating	# of Claims	Percentage				
'1' Rated Claims:	1779	10.88%				
'2' Rated Claims:	5211	31.88%				
'3' Rated Claims:	5380	32.91%				
'4' Rated Claims:	3256	19.92%				
'5' Rated Claims:	721	4.41%				
Combined Rating	# of Claims	Percentage				
'A1' Rated Claims:	736	4.50%				
'A2' Rated Claims:	1419	8.68%				
'A3' Rated Claims:	691	4.23%				
'A4' Rated Claims:	174	1.06%				
'A5' Rated Claims:	11	0.07%				

Compare to

Nokia
Samsung
RIM
Apple
Microsoft, etc.



Prioritized Review



Drill-Down into Results

Claims Summary of IBM 3062 Patents in US Class 711

Claims Analysis	Distribution and Percentage of Independent Claims					
otal # of Independent Claims:	10459					
Claim Category	# of Claims	Percentage				
System Claims:	5771	55.18%				
Method Claims:	4449	42.54%				
Apparatus Claims:	2577	24.64%				
Jepson Claims:	151	1.44%				
Broadness Rating	# of Claims	Percentage				
'A' Rated Claims:	980	9.37%				
'B' Rated Claims:	5369	51.33%				
'C' Rated Claims:	4110	39.30%				
Structure Rating	# of Claims	Percentage				
'1' Rated Claims:	536	5.12%				
"2" Rated Claims:	2697	25.79%				
'3' Rated Claims:	3563	34.07%				
'4' Rated Claims:	2875	27.49%				
'5' Rated Claims:	788	7.53%				
Combined Rating	# of Claims	Percentage				
'A1' Rated Claims:	202	1.93%				
'A2' Rated Claims:	487	4.66%				
'A3' Rated Claims:	233	2.23%				
'A4' Rated Claims:	54	0.52%				
'A5' Rated Claims:	4	0.04%				
'B1' Rated Claims:	270	2.58%				
"B2" Rated Claims:	1648	15.76%				
'B3' Rated Claims:	1997	19.09%				
'B4' Rated Claims:	1270	12.14%				
"B5" Rated Claims:	184	1.76%				
'C1' Rated Claims:	64	0.61%				
'C2' Rated Claims:	562	5.37%				
'C3' Rated Claims:	1333	12.75%				
'C4' Rated Claims:	1551	14.83%				
'C5' Rated Claims:	600	5.74%				

Portfolio





Drill-Down into Results

Claims Summary of IBM 3062 Patents in US Class 711

Claims Analysis	Dis	stribution and Per	centage of I	ndependent Clair	ms	Patents				
Total # of Independent Claims:			10459							
Claim Category	# of Ci									
System Claims:	577				Rasi	c Patent Information				
Method Claims:	444				Dasi	c ratent information				
Apparatus Claims:	257									
Jepson Claims:	15	D4TENT					#	#		
		PATENT	PATENT				# of BC	# of FC		
Broadness Rating	# of C	NUMBER (To	CLAIM	ISSUE DATE	FILING DATE	TITLE	(Backward	(Forward	U.S. CLAS	
'A' Rated Claims:	98	USPTO)	RATING				Citation)	Citation)		
'B' Rated Claims:	536	▼	▼ 1	▼		₹	▼	~		
'C' Rated Claims:	411						_			
		6601149	.1 = A1	20030729	19991214	Memory transaction monitoring system	3	41	711/154	
						and user interface				
Structure Rating	# of Cl		.11 = C2							
'1' Rated Claims:	53									
2 Rated Claims:	269 356 281		.15 = C2							
'3' Rated Claims:	356	6345340	.1 = A1	20020205	19980217	Cache coherency protocol with	8	8	711/141	
'4' Rated Claims:	287	0010010	Ai	20020200	10000217	ambiguous state for posted operations	O	"	711/141	
'5' Rated Claims:	78		.11 = C2			ambiguous state for posted operations				
			02							
Combined Rating	# of Cl		.20 = A2							
'A1' Rated Claims:	20									
'A2' Rated Claims:	48	6996688	.1 = A1	20060207	20030311	Method, system, and program for	36	2	711/162	
'A3' Rated Claims:	23					improved throughput in remote				
'A4' Rated Claims:	54		.12 = B2			mirroring systems				
'A5' Rated Claims:	4									
			.13 = B2							
'B1' Rated Claims:	27	7739477	.1 = A1	20100615	20070410	Multiple page size address translation	7	0	711/206	
'B2' Rated Claims:	27 164	1100411		20100013	20070410	incorporating page size prediction	,	"	711/200	
'B3' Rated Claims:	199		.12 = B2			moorporating page size prediction				
'B4' Rated Claims:	127		.12 - 52							
"B5" Rated Claims:	18		.17 = A2							
'C1' Rated Claims:	64			0.61%	I	'		1		
'C2' Rated Claims:	562	!		5.37%		7				
'C3' Rated Claims:	1333			12.75%		7				
'C4' Rated Claims:	155			14.83%		٦				
ICE Bated Claims:	200			E 740/		\dashv				



'C5' Rated Claims:

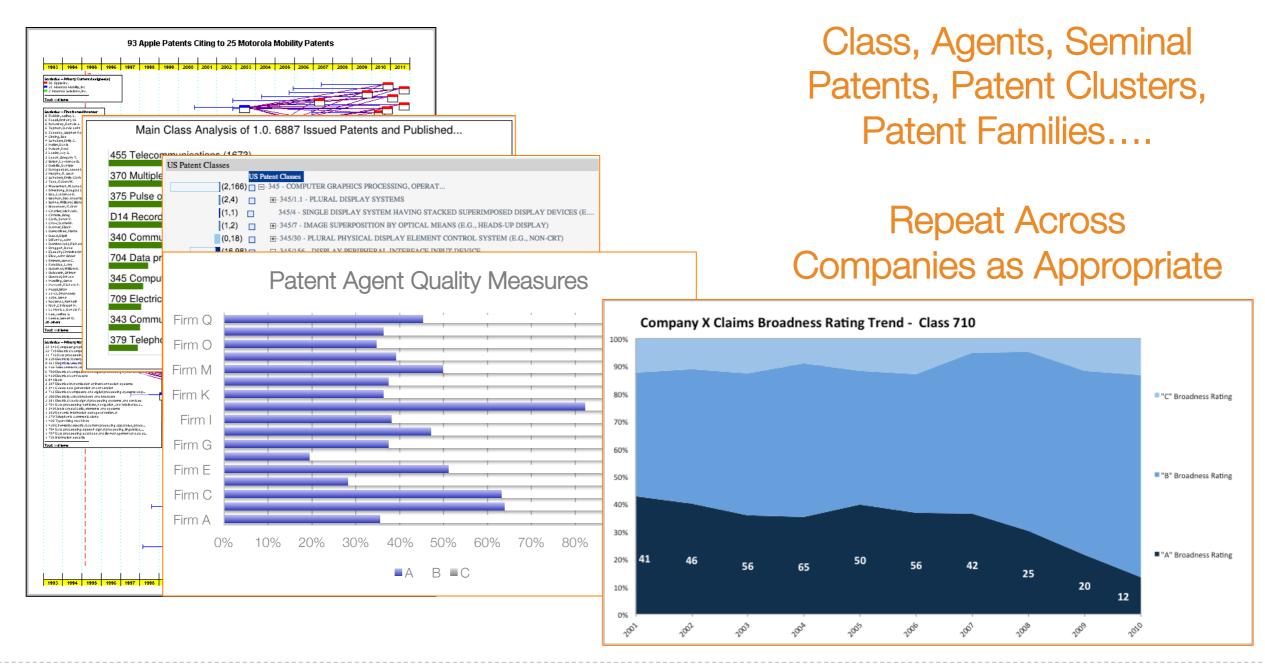
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System Claims:	5771		.18%					
Method Claims:	4449		.54%	Claims				
Apparatus Claims:	2577	24.64%		Ulali I 15				
Jepson Claims:	151	1.44%						
Broadness Rating	,		Claim Numbers	# Of Claims		RATING1		
'A' Rated Claims:		DEDENDENCY			CLAIM		RATING2	
'B' Rated Claims:	CLAIM ID	DEPENDENCY	Dependent On This		CATEGORY	(BROAD VS.	(STRUCTURE)	
'C' Rated Claims:			Claim	Claim		NARROW)	(OTROOTOKE)	
	<u> </u>	Mark Control	_	<u> </u>	M	<u> </u>		
Structure Rating	5150472.1	Independent	2,3,	2	Method,System	В	2	
'1' Rated Claims:								
"2" Rated Claims:								
'3' Rated Claims:								
'4' Rated Claims:								
'5' Rated Claims:								
	5150472.8	Independent	9,10,	2	System	С	2	
Combined Rating	1		2,13,	_		_	_	
'A1' Rated Claims:								
'A2' Rated Claims:								
'A3' Rated Claims:								
'A4' Rated Claims:								
'A5' Rated Claims:	5150472.15	Independent	16.	1	System	Α	1	
'B1' Rated Claims:					, , , , , , , , , , , , , , , , , , , ,			
'B2' Rated Claims:								
'B3' Rated Claims:								
'B4' Rated Claims:								
'B5' Rated Claims:				<u> </u>				
	5151990.1	Independent	2.	1	System	С	2	
'C1' Rated Claims:					-,			
'C2' Rated Claims:								
'C3' Rated Claims:								
'C4' Rated Claims:	1551	14.	.53%	ı	I	I	I	
10010 1 1011	222		2.157					

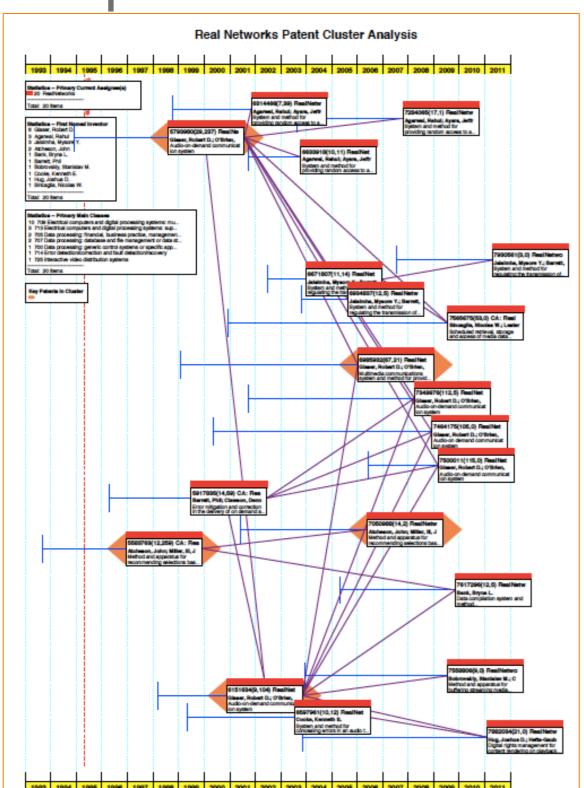


Continue to Drill-Down, Iterate and Report

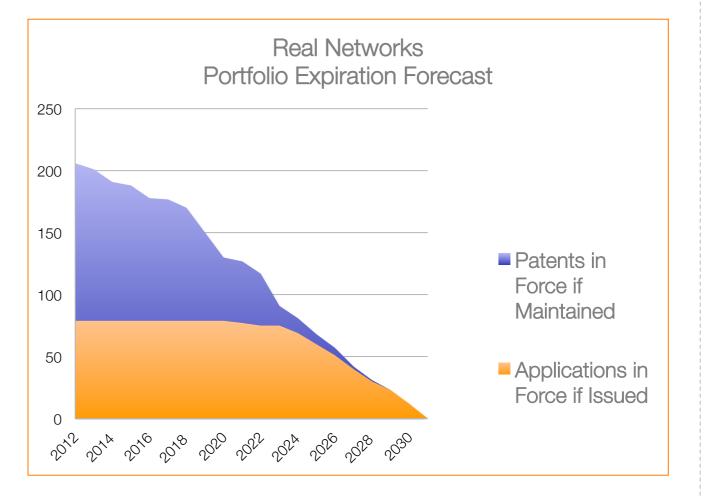


Map to Time-Scale

Real Networks Patent Portfolio



Timing of Value Contribution is Important Perspective in Analysis and Decisions







A Final Real-World Example

A multi-year software industry joint-venture existed between two publicly traded firms. Each firm had contributed original patents and both continued to develop technologies and patent portfolios related to the venture.

Company A decided to exit the business and offered its patent portfolio to its former partner with a 21-day window before the patents would be offered to competitors.

The asking sale price was US\$35,000,000.





The Outcome

The original joint venture partner was able to demonstrate that its relevant patent rights had

- 1. Broader claim coverage
- 2. Superior claim construction quality
- 3. Earlier priority dates and family relationships vs. the seller's loosely constructed portfolio
- 4. Based upon this analysis, and the risk of infringement presented to other potential bidders, the seller was unable to achieve its asking price and sold a portion of the portfolio for ~\$3,000,000 less than 10% of its original expectation.







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