

A Copyright Clearance Center Subsidiary

Use of Professional Information and Copyright Compliance

Challenges for Research-Driven Companies

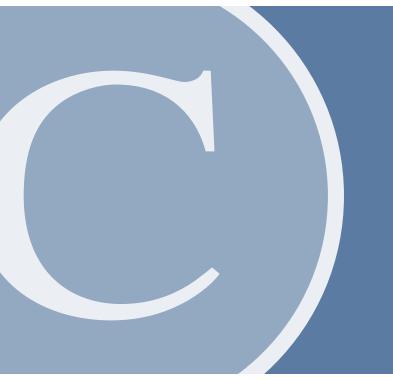
Kim Zwollo, General Manager, RightsDirect

ICIC 2013, Vienna



Agenda

- 1. Who is RightsDirect / CCC?
- 2. Market research on corporate content sharing behavior
- 3. How to become "copyright compliant"
- 4. Text and Data mining Pilot



Who is RightsDirect/CCC?

Copyright Clearance Center: Making Copyright Work

Rightsholders



600+ million rights from:

- Publishers
- Authors
- Creators

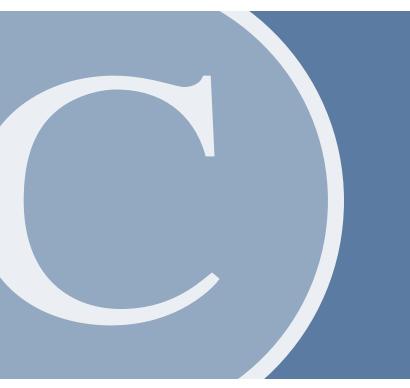




Content Users



- 35,000 companies
- Employees worldwide
- Users in 180 countries
- ✓ Licensing Solutions
- ✓ Rights Management
- ✓ Content Delivery
- Copyright Education



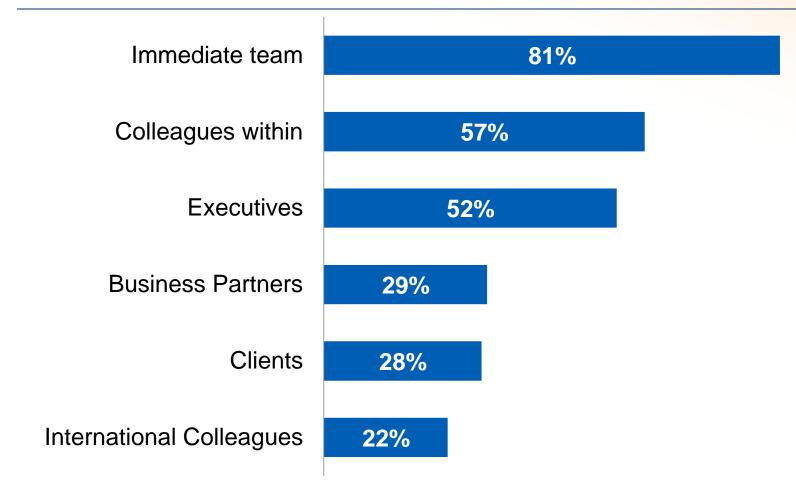
Content Use at Work



Weekly Content Sharing

81% share with their immediate teams 75% regularly receive content from peers

Sharing Content Weekly and often daily



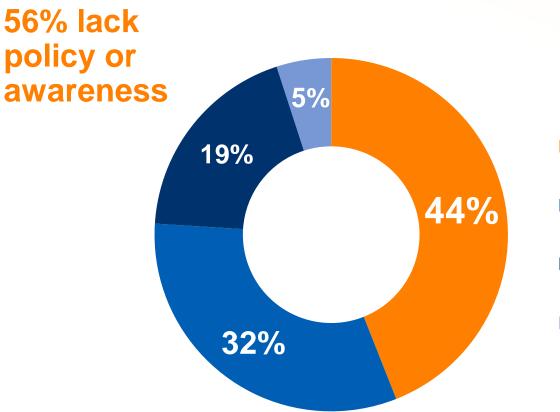


Ways People Share Content

Method	%
Email attachments	87%
Link in an email	67%
Cut content from source and insert in email	48%
Photocopy, print-out	37%
Intranet, wiki, shared network	24%
Collaboration software	11%



Copyright Awareness in the Workplace



Aware of copyright policy

Unsure policy details

Don't know of policy

No policy

RightsDirect

Workers Have Conflicting Views

92%

say it's important to protect their organization's Intellectual Property.

65%

believe that if they get free information online or in print, they're free to share it





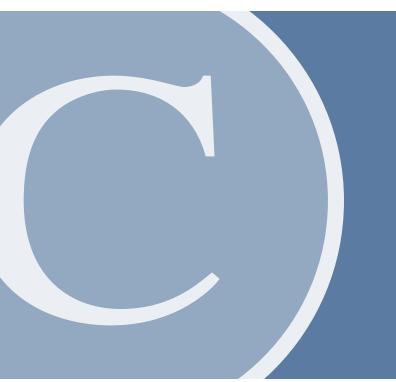
Common Copyright Challenges

Employees Don't Understand Copyright Rules

- See online content as free to share
- Assume subscriptions can be forwarded
- Unsure if permission is needed and how to get it
- Copyright varies across countries







How to become: "copyright compliant"?



Options to Minimize Risk

Restrict content access





Options to Minimize Risk

Negotiate multiple licenses





Options to Minimize Risk

One license, comprehensive rights



Our Solution exists of 3 parts....:



Multinational Copyright License: more than 600 million rights from 12,000 global publishers. Collaborate with other licensed companies to exchange published information.



On Copyright Education: Helps employees understand the basics of copyright and their responsibilities



RightSphere: Rights advisory software tool for employees to instantly check permissions online



Copyright Compliance: 5 recommendations:

- Appoint a copyright expert
- Create (or update...) a copyright policy
- Communicate the policy within the organization
- Educate staff about copyright and content use
- Provide effective licensing solutions



Text and Data Mining Pilot

Some practical T&DM challenges....

- How to get access to the "widest body of content"?
- Is it legally allowed to text-mine subscriptions?
- How to get access/rights for unsubscribed content?
- How to get the correct structured XML data?
- In summary: how to handle:
 - Permissions
 - Unsubscribed content and rights
 - Structured XML data
- From ALL publishers?





TDM pilot: Helping TDM Researchers



Publisher 2

ect

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Company B

3

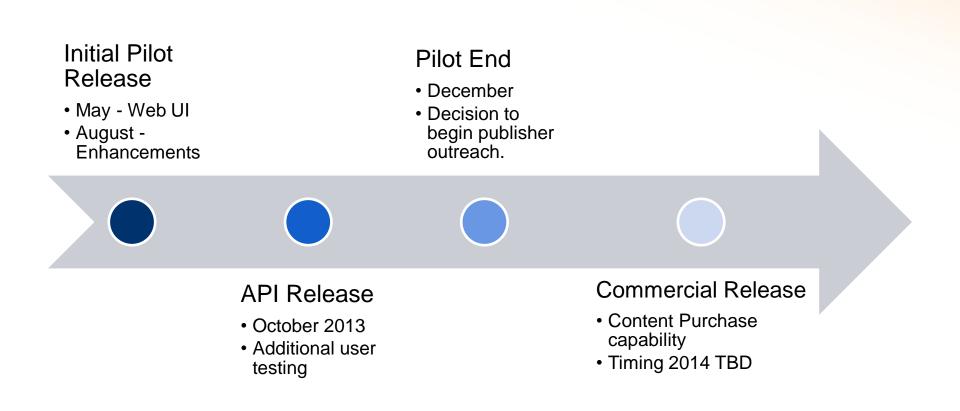
CCC's Text and Data Mining Service: Features

- Search and access multiple STM publishers' full-text archives via web interface or RESTful API
- Obtain a standard license for all content
- Create result sets including articles from existing subscriptions and unsubscribed articles
- Download result sets in normalized XML format





TDM Pilot Roadmap







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Thank you! questions?

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