Henkel)

A Brand like a Friend

A Prand like a Friend

Optimising the Use of Registered Industrial Designs: A Workflow Management Approach

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Corporate Intellectual Property - Patents



Overview



- What is a Registered Industrial Design
- Why are Designs important for Henkel
- Henkel Product Portfolio
- Until the Year 2003: A Picture is worth a 1000 Words
- As of 2004: A Picture still worth a 1000 Words?
- Why is a Picture no longer worth a 1000 Words?
- A Picture is to be worth a 1000 Words again!
- DesignFinder-Project
- Looking for a Partner and Finding one
- Outlook

Product, Packaging, Design, Brand



Product: ingredients, composition









Perls

Powder

Tabs

Liquid

protected by pending patents

Packaging: functional features



protected by pending patents

Packaging Embodiment: shape, appearance, design









→ protected by registered industrial designs

Brand Name



protected by registered trademark

How to protect a complete product?



Product: innovative ingredients in an efficient composition, packaged in appealing design, making the life easier, simplier and nicer



Product Packaging Embodiment:

→ protected by registered industrial designs (shape, appearance, design)

Product: ingredients & composition

protected by pending patents

Product Packaging: functional features

protected by pending patents

Brand Name

protected by registered trademark

Registered Industrial Design



- According to the harmonised European design laws on the legal protection of designs (Directive 98/71/EC)
 - "Industrial Design": covering ornamental or aesthetic, 2- and
 3-dimensional appearance of a product or a product part ...
 - "Appearance": resulting from line, contour, colours, shape or form and the material used in the product or its decoration.
 - "Product": including parts of a complex product, packaging, get-up, graphic symbols and typographic typefaces, but excluding computer programs ...

Why are industrial designs important for Henkel



- They enhance consumer recognition of brand products in the market place
- They add value to a product by supporting the product claim or offering an advantage to the consumer
- They help to reduce production costs by its multiple use in different products

Henkel Product Portfolio (I) Laundry & Home Care























Cosmetics & Toiletries





















Henkel Product Portfolio (II) Consumer & Craftsmen Adhesives























Henkel Technologies















Until the Year 2003: A Picture is worth a 1000 Words



- Paper-based circulation ("Current Awareness")
 - Screening the official publications
 - Paper Gazettes
 - CD-ROM for WIPO
 - Dedicated searches at several intellectual property offices
 - Gathering the relevant items
 - Compiling the results
 - Distributing
- Low effort, highly efficient but old infrastructure

What happened as of 2004: A Picture still Worth a 1000 Words?



- Changing information landscape among the IP-Offices
 - WIPO, DPMA, INPI, UKPTO, OEPM, USPTO offering proprietary, publicly available databases on their Website
 - OHIM publishing registered industrial designs exclusively on its website
 - Paper Gazettes being discontinued
- No commercial provider available
 - No comprehensive designs-database as with patents or trademarks
 - Importance of industrial designs neglected

Why is a Picture no longer worth a 1000 Words?



- Enormous effort required to process the relevant information
 - A variety of user interfaces at every single IP-Office
 - Individual database layout making the access more difficult
 - A variety of good and less good approaches
 - Only national language at the website of the offices
 - Different terms of use and coverage at every single office
 - Free of charge or chargeable database access
 - No comprehensive or no back-log-file data coverage

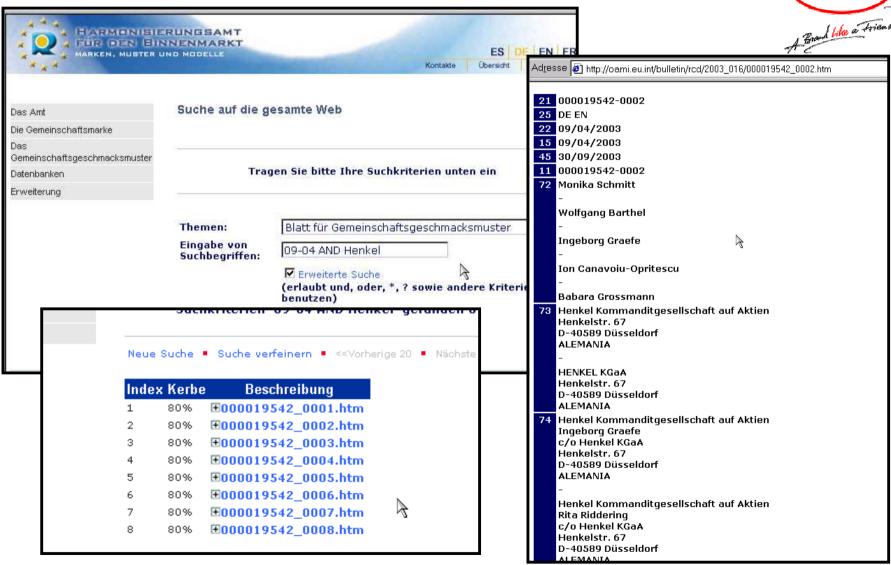
A Variety of User Interfaces in 2004



Hague Structured Search Page			
This page provides a structured search interface to the Hague Express database. A simpler search is available on the the Simple Search Page.	HARMONISIE FÜR DEN BII MARKEN, MUSTER	NNENMARKT	ES DE EN F
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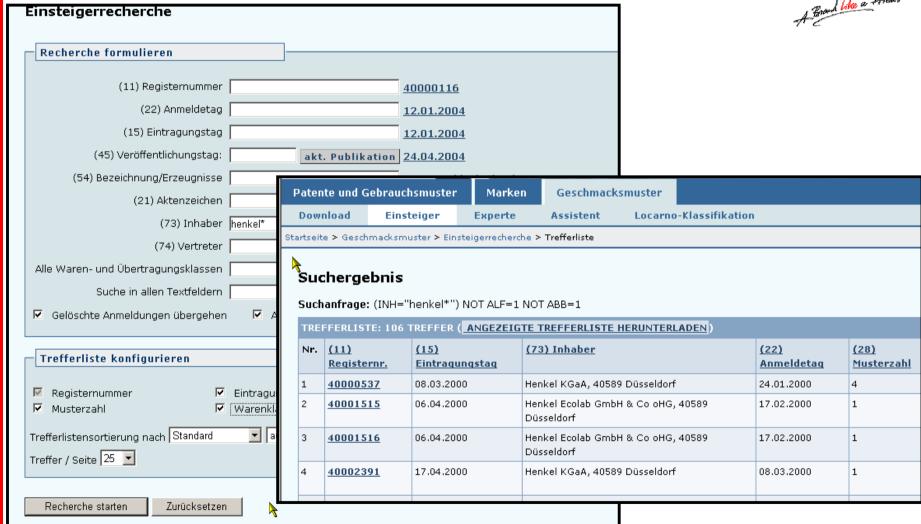
View of OHIM Interface 2004 - 2006





DPMA excellent in 2004 and even better since 2005





A Picture is to be worth a 1000 Words again!



- Define IP-Offices required for business needs
- Develop a temporary solution for a transition period
 - Try to use available systems at Henkel
 - Avoid additional investment in hardware & software
 - Expandability of the system
 - Identify feeds of raw data for industrial designs
- Identify most suitable model
 - Application programmed for own use
 - Cooperation with a partner and commercialisation

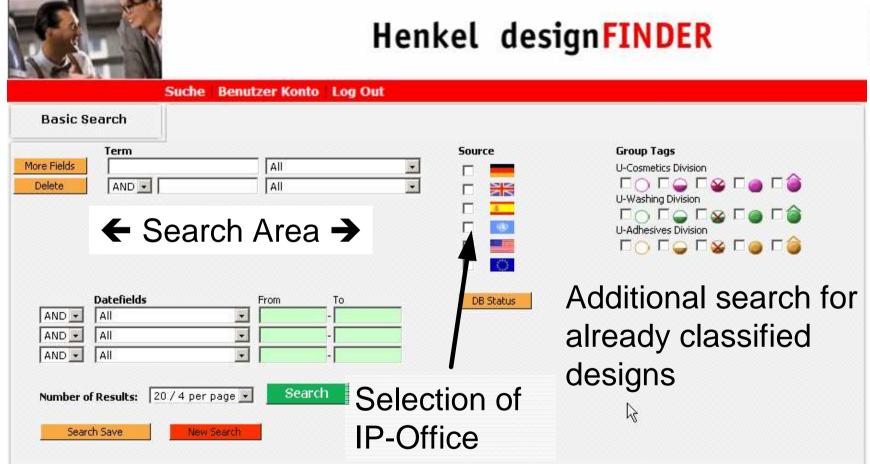
Setting up the designFinder-Project



- Optimized Searching of industrial designs
 - Standardised search mask and presentation of results
 - Overview and detailed view of the found results
 - Printing of the search results incl. the images
- Workflow for notifying staff of new designs
 - Selection of relevant designs by Patent Department
 - Information of R&D and Packaging Development
- Simple, automatic upload and maintenance of electronic data
 - for DPMA, HABM, WIPO, UK PTO, OEPM, INPI, USPTO, ...

designFINDER: Search-Mask





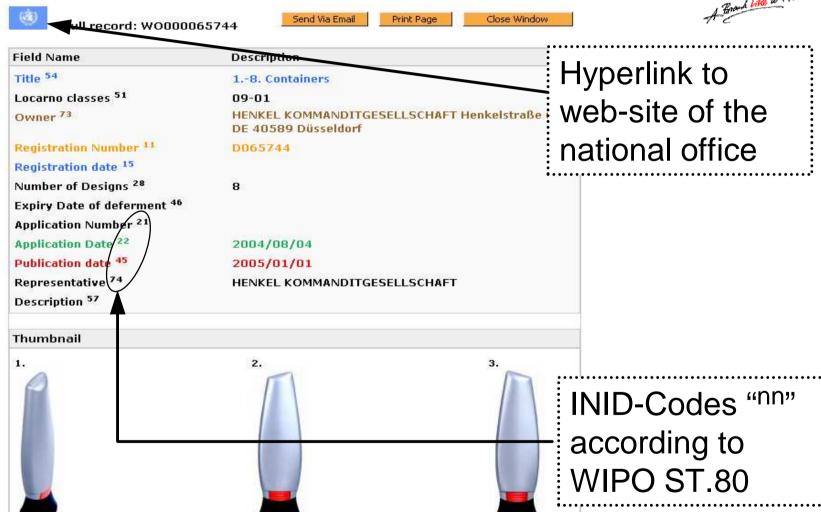
designFINDER - Results Screen





designFINDER - Detailed View (I)





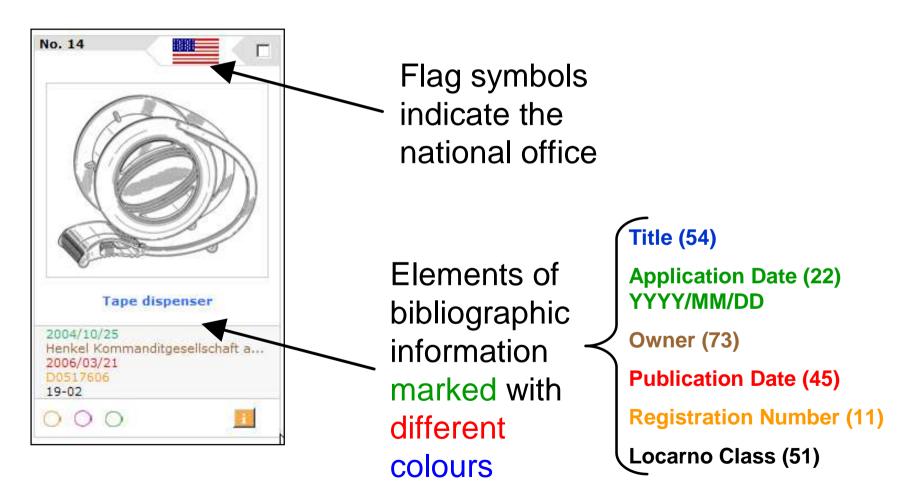
designFINDER - Detailed View (II)



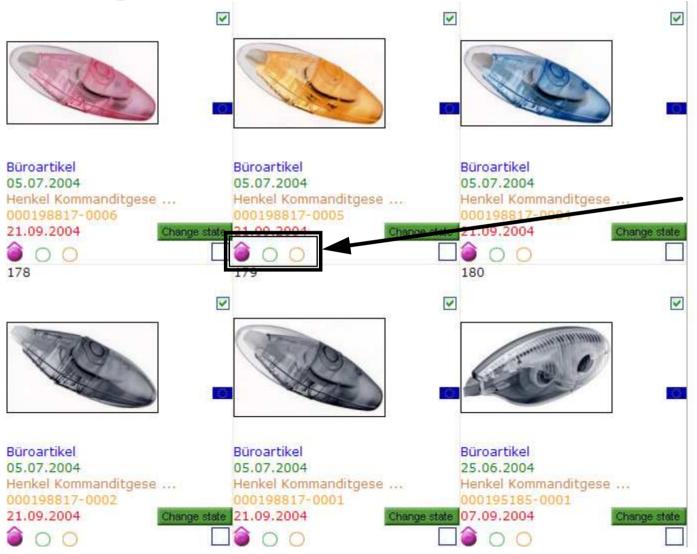
Field Name	Description			
Priority Number	404 01 732.0			
Priority Date	2004/03/17			
Priority Country	DE			
Designer	Matthias Rhode, Broichérdorfstrasse 50a, D-41564 Kaarst;			
National Class	09			
Additional Fields 2				
Field Name	Description			
Model numbers to which priority applies	8	Legal status, family and other		
Expiration Date of Validity	2009/08/04	: family a	nd other	
Offices group	RG CH KP RO			
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designFINDER – Results Screen What do the Thumbnails show





designFINDER - Workflow





Workflow Tags

designFINDER – Workflow What do the Thumbnails show





Workflow
Elements
with Colours
and Symbols

Explanation



Looking for a Partner and Finding one



- Our core business are consumer brands but not databases for end-users
- Cooperation with designMuster Ltd.
 - Taking care of data and system maintenance
 - Ensuring system availability
 - Allowing expandability of the system
 - Offering a multilingual user interface
 - Benefiting from a end-user product

Outlook



- Successful project with designMuster Ltd.
- Product is being positioned in the market
 - Advantage of a commercial database run by professionals
 - Enhanced value by getting other users on board
 - Improved cost-value-ratio
- Database maintenance and expansion
 - Implementation of a multilingual user interface
 - Expansion of the database by including additional offices
 - Backlog-File for the key offices (if electronically available)

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